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**Arecont Vision Contracts B&T Sales to Build Market Share in
the Mountain West Region of the United States**

Representative Firm Has Extensive Experience Selling Video Surveillance Solutions

Los Angeles, CA (May 23, 2013) - [Arecont Vision](http://www.arecontvision.com), the industry leader in [IP megapixel camera technology](#), is pleased to announce that B&T Sales now represents the company in the Mountain West region of the United States, specifically Montana, Wyoming, Colorado, Utah and New Mexico.

“We are excited to have B&T Sales join us to drive sales of our megapixel technology in the Mountain West, a rapidly growing market for Arecont Vision,” said Carole Dougan, Vice President – North America Sales, Arecont Vision. “B&T Sales have distinguished themselves as knowledgeable manufacturer representatives who are focused on helping systems integrators deliver real solutions and value to their end user customers: the very principles Arecont Vision is built upon.”

“B & T Sales is excited to represent one of the market leaders in megapixel technology,” said Tom McAfee, Owner, B&T Sales. “We look for companies to represent that have cutting edge products for today’s market; but keep one eye on the future to stay out in front of their competitors. Arecont Vision continues to set the example for others to follow.”

ABOUT ARECONT VISION

Arecont Vision is the leading manufacturer of high-performance megapixel IP cameras. Arecont Vision products are made in the USA and feature low-cost massively parallel image processing architectures MegaVideo® and SurroundVideo® that represent a drastic departure from traditional analog and network camera designs. All-in-one products such as the MegaDome®, MegaView®, MegaBall™, MicroDome™ and D4F/D4S/D4SO series provide installer friendly solutions. True Wide Dynamic Range (WDR) and remote focus/remote zoom enhance camera utility. Compact JPEG and H.264 series of cameras address cost sensitive applications. These innovative technologies enable Arecont Vision to deliver multi-megapixel digital video at IP VGA camera price points.

ABOUT B&T SALES

B & T Sales LLC is a manufacturer's sales representative that works with the commercial security, audio/visual, datacomm and the lock and hardware markets. The company's expertise includes video surveillance, access control, audio/visual, home/commercial automation, datacomm and tools.

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***EDITORS' NOTE:** Electronic files and photos are available upon request by emailing Mark Espenschied at Arecont Vision at mespenschied@arecontvision.com.